

1 KEVIN V. RYAN (CSBN 118321)  
United States Attorney

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8 UNITED STATES DISTRICT COURT  
9 NORTHERN DISTRICT OF CALIFORNIA  
10 SAN FRANCISCO DIVISION  
11

12 UNITED STATES OF AMERICA, )

13 Plaintiff, )

14 v. )

15 )  
16 )  
17 KEVIN P. CLARK, )

18 Defendant. )  
19

No.

VIOLATION: Insider Trading – 15  
U.S.C. § 78j(b), 15 U.S.C. § 78ff(a), 17  
CFR 240.10b-5

SAN FRANCISCO VENUE

20 I N F O R M A T I O N

21 The United States Attorney charges:

22 I. B A C K G R O U N D

23 At all times relevant to this Information:

24 1. Critical Path, Inc. (“Critical Path” or the “Company”) was a high-tech  
25 software and services company, incorporated in California and headquartered in San  
26 Francisco, California. Critical Path was founded in 1997 with a business plan that called  
27 for it to “handle the world’s email” on an outsourced basis. Critical Path went public in  
28 1999, and its common stock was publicly traded under the symbol “CPTH” on the

INFORMATION

1 nationwide automated quotation system (“NASDAQ”) operated by the National  
2 Association of Securities Dealers.

3 2. The defendant KEVIN P. CLARK was Vice President of Sales at Critical  
4 Path.

## 5 II. RELEVANT LEGAL AND ECONOMIC PRINCIPLES

6 3. The federal securities laws are intended to ensure honest markets and to  
7 promote investor confidence. Investors have a legitimate expectation that the prices of  
8 actively traded securities reflect publicly available information about the companies that  
9 issue those securities.

10 4. Insider trading undermines investor confidence in the integrity of the  
11 securities markets. Insider trading occurs when corporate insiders, such as directors,  
12 officers, or employees, trade company securities on the basis of material nonpublic  
13 information.

14 5. Securities Exchange Act Rule 10b-5 prohibits insider trading.

## 15 III. CRITICAL PATH’S INSIDER-TRADING POLICY

16 6. As a publicly traded company, Critical Path adopted an insider-trading  
17 policy that prohibited trading in company securities by corporate insiders while in  
18 possession of material nonpublic information.

19 7. Critical Path’s insider-trading policy defined material information as any  
20 information that a reasonable investor would consider important in a decision to buy, hold  
21 or sell stock, and any information that could reasonably affect the price of the stock.

22 8. In addition to the general prohibition against trading while in possession of  
23 material nonpublic information, Critical Path’s insider-trading policy included further  
24 trading restrictions directed specifically toward particularly high-level insiders. The  
25 policy required high-level insiders to obtain approval before executing any Critical Path  
26 stock trades. The policy also required high-level insiders generally to restrict their trading  
27 to a defined period of time known as a trading window.

1           9.       When the trading window was open, high-level insiders could trade Critical  
2 Path stock if they were not in possession of material nonpublic information and if they  
3 obtained preapproval for their trade. When the trading window was closed, high-level  
4 insiders were generally prohibited from trading Critical Path stock.

5           10.      As Vice President of Sales at Critical Path, the defendant was subject to  
6 Critical Path's insider-trading policy, and he was a high-level insider subject to the  
7 trading window and the requirement of trading preapproval.

8           11.      On January 16 and 18, 2001, the defendant's trading window at Critical  
9 Path was closed, and the defendant was prohibited by Critical Path's insider-trading  
10 policy from buying or selling Critical Path stock.

11                                   IV. THE DEFENDANT'S POSSESSION AND USE  
12                                   OF MATERIAL NONPUBLIC INFORMATION

13           12.      On or about October 19, 2000, Critical Path publicly announced its third-  
14 quarter financial results and made predictions about its future financial performance.  
15 Specifically, Critical Path's Chief Executive Officer predicted that Critical Path would  
16 earn revenues of \$54 to \$56 million during the fourth quarter of 2000, and that Critical  
17 Path would become profitable for the first time ever during that quarter.

18           13.      On or about November 2, 2000, Critical Path reaffirmed these predictions  
19 of fourth-quarter revenues and profitability. In a Company press release, Critical Path's  
20 CEO was quoted as follows: "The fourth quarter of 2000 is a pivotal one for Critical Path,  
21 one in which we join an elite group of profitable new economy companies." The press  
22 release predicted fourth-quarter revenues of \$54 to \$56 million, and fourth-quarter  
23 earnings of \$0.01 per share.

24           14.      As the fourth quarter drew to a close, the Company was far short of its  
25 publicly announced goals for revenues and profitability.

26           15.      On or about December 28, 2000, the defendant was approached by his  
27 supervisors at Critical Path and instructed to find a "CEO level deal" to help the Company  
28 meet its revenue goals. The defendant approached the CEO of Bestseats, Inc., and

1 persuaded him to execute a \$2 million software-licensing agreement with Critical Path.  
2 Bestseats did not need and could not pay for \$2 million of Critical Path software. The  
3 defendant assured Bestseats that it would never have to pay for the software that it was  
4 purporting to buy from Critical Path. The defendant knew that executing a software-  
5 licensing agreement with Bestseats would allow Critical Path to report fourth-quarter  
6 revenues that had not, in fact, been earned.

7 16. By January 16 and 18, 2001, the defendant knew that Critical Path could not  
8 meet its publicly stated financial goals. He believed that the price of Critical Path stock  
9 would fall when it was disclosed that the Company had failed to meet its goals and had  
10 engaged in fraud.

#### 11 V. THE DEFENDANT'S INSIDER TRADING

12 17. On or about January 16 and 18, 2001, the defendant sold 16,325 shares of  
13 Critical Path stock, at an average sales price of approximately \$23.93 per share, obtaining  
14 gross proceeds of \$390,656.05.

15 18. The defendant made this sale on the basis of the material nonpublic  
16 information that Critical Path could not meet its predicted financial results and had  
17 engaged in fraud.

18 COUNT ONE: 15 U.S.C. § 78j(b), 15 U.S.C. § 78ff(a), 17 CFR 240.10b-5 (Insider  
19 Trading)

20 19. Paragraphs 1 through 18 are realleged as if fully set forth here.

21 20. On or about January 16 and 18, 2001, in the Northern District of California,  
22 the defendant

23 KEVIN P. CLARK

24 did willfully, directly and indirectly, by the use of means and instrumentalities of  
25 interstate commerce and of the facilities of a national securities exchange, use and employ  
26 manipulative devices and contrivances in connection with the purchase and sale of  
27 securities, namely, the common stock of Critical Path, in contravention of the rules and  
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1 regulations prescribed by the Securities and Exchange Commission, namely, Securities  
2 Exchange Act Rule 10b-5, by (a) employing a device, scheme, and artifice to defraud, (b)  
3 omitting to state material facts necessary to make statements made, in light of the  
4 circumstances under which they were made, not misleading, and (c) engaging in acts,  
5 practices, and courses of dealing which would and did operate as a fraud and deceit.

6 21. Specifically, on or about January 16 and 18, 2001, on the basis of material  
7 nonpublic information regarding the financial performance and fraud at Critical Path, the  
8 defendant sold 16,325 shares of Critical Path stock, at an average sales price of  
9 approximately \$23.93 per share, obtaining gross proceeds of \$390,656.05, in breach of  
10 his fiduciary duty not to trade in Critical Path stock while in possession of material  
11 nonpublic information regarding Critical Path.

12 All in violation of Title 15, United States Code, Sections 78j(b) and 78ff(a), and  
13 Title 17, Code of Federal Regulations, Section 240.10b-5.

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DATED: \_\_\_\_\_

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KEVIN V. RYAN  
United States Attorney

(Approved as to form: \_\_\_\_\_)  
AUSA Anderson